

## **III - B CONSULTANCY DEVELOPMENT CENTRE (CDC)**

### **1. INTRODUCTION**

#### **1.1 Background**

The Consultancy Development Centre (CDC) came into being as a registered society in January 1986, and is functioning from its office at India Habitat Centre Complex since May 1994. The CDC was approved as an Autonomous institution of DSIR in December 2004. The Centre is managed and guided by a Governing Body, the Chairman of which is nominated by Secretary, DSIR. The Governing Body consists of representatives of consultancy organisations, R&D institutions, Government Departments, academic institutions, public sector units etc. CDC had a membership of 997 as on 31-12-2005 representing various types of consultancy organisations and individuals connected with the consultancy. The CDC has concentrated mainly on development of human resources, providing computerized data/information services, and strengthening of technological and managerial consultancy capabilities including promoting consultancy exports through the Consultancy Promotion scheme.

#### **1.2 DSIR Support**

DSIR provides financial support to CDC each year based on performance and review. During the year 2005-06, the DSIR has provided a support of Rs.60 lakhs. In addition, support of Rs.7 lakhs was provided for the Eighth National Consultancy Congress on “Sustainable Development: Role of Consultants held from 16-17 January 2006. The capital assets of CDC include computer systems, with peripherals and accessories as well as some software. This facility is used for collection, analysis and dissemination of data and for training activities and for nurturing consultants and users of consultancy

resulting in better returns on investments and enhanced earnings of foreign exchange directly and indirectly, thus bringing long term benefits to the country. The Centre is equipped with Library facilities for consultants.

#### **1.3 Technical Consultancy Development Programme for Asia and Pacific (TCDPAP)**

In order to enhance technological and managerial capabilities as well as the export capabilities of consultants, programmes have been arranged for consultants at national and international levels, which have proved to be useful to promote consultancy business. CDC has been identified to be a nodal agency for Technical Consultancy Development Programme for Asia and the Pacific (TCDPAP) by ESCAP. CDC has been nominated to function as the secretariat for TCDPAP up to 2008 by the General Council of TCDPAP.

### **2. ACTIVITIES**

Some of the salient features of the activities carried out by CDC till December 2005 are as under:

#### **2.1 Workshops / Seminars / Conferences**

The 8<sup>th</sup> National Consultancy Congress on “Sustainable Development: Role of Consultants” was held during 16 –17 January, 2006 at India Habitat Centre, New Delhi. The Hon’ble Minister of State for Statistics and Programme Implementation (Independent Charge), Shri Oscar Fernandes inaugurated the conference and gave away awards to winners of the National Awards for excellence in consultancy services – 2005. The 1<sup>st</sup> prize was given away to Engineers India Limited, New Delhi for “Execution of Capacity

Expansion cum Modernisation Project Phase-I (CEMP Phase-I) for enhancement of capacity and quality upgradation of Motor Spirit and High Speed Diesel (HSD) in compliance of Bharat Stage II (BS-II) Emission Norms”. The second award went to MECON Limited, Ranchi for “Design, engineering and consultancy services for 1250 m<sup>3</sup> Blast Furnace Complex at JVSL”, Toranagallu, Karnataka. Certificates of Merit were given to Consulting Engineering Services (India) Pvt. Ltd., Delhi for the work “Protected Area Management (PAM-2) in Hawf, Republic of Yemen” and to Prof. Kirti Trivedi, Industrial Design Centre, IIT Mumbai for “Integrated Multimedia Product for Community Use”. The Congress was attended by about 270 delegates from consultancy, industry, R&D, academia, and departments of Central and State Government.

## 2.2 Training/Skill Building Programmes

- The Centre conducted a total 44 Skill Building Programmes till December 2005 out of which 11 were DSIR sponsored workshops - 4 in the area of consultancy conducted at Cochin, Madurai, Mangalore and Jaipur and 7 programmes in the area of Technology Management conducted at Thiruvananthapuram, Mysore, Hyderabad, Chandigarh, Patna, Jamshedpur and Bhubaneswar. 11 were in-house programmes - 2 for the Defense Research Development Organisation (DRDO), 1 for the Department of Atomic Energy, 2 for Council for Scientific and Industrial Research (CSIR), 4 for Military Engineering Services, 1 for BHEL and 1 for GAIL (India) Ltd. One Programme was on FIDIC conditions of Contract
- The 9<sup>th</sup> batch of MS Programme in collaboration with BITS, Pilani commenced in August 2004 with 47

students. The 8<sup>th</sup> Batch continued in parallel with 27 Students.

## 2.3 Consultancy and Facilitation in ISO-9000 QMS

During the year Centre obtained 6 ISO 9000 Facilitation Projects and NABL Facilitation Projects till December 2005.

## 2.4 Study/Assignments

The Centre obtained 6 study assignments till December 2005. These include the following.

- Development of an web-enabled online database of consultants and domain experts – supported by DSIR
- Development of a model Rating/Grading system for consultants in India – Supported by DSIR.
- Preparation of Detailed Project Report for the Marketing Development – cum Business Centre on land measuring 27000 Sq.m. – supported by National Small Industries Corporation.
- Export of promotion of Consultancy and Management Services from India – Supported jointly by DSIR and Department of Commerce.
- Technical Audit for CFC Production of 4 CFC producing enterprises – supported by the Ozone Cell of the Ministry of Environment and Forests.
- Study on R&D Gaps and needed thrust areas in various industry sectors – supported by the Department of Science and Technology.

## **2.5 Database and Information Services**

The database of Consultants and Consultancy Organisations was further augmented during the year, and their profiles were updated on a regular basis. The Website of CDC was updated at regular intervals. The new features added to the CDC website are:

### ***Subscription Management System***

A web based subscription management system where in all the members can access their subscription details as well as for the new applicants to know their membership status.

### ***Content Management System***

This feature is for publications and event outcome, for Consultancy Vision, Useful Downloads (completed events) as well as on online event registration facilities for giving details about CDC and its various activities.

## **2.6 Developmental Services**

- During the year, CDC had close interactions with the Technical Consultancy Organisations (TCOs).
- The Centre continued to provide referral services to clients at a nominal cost.
- The Centre continued to provide services to the Ozone Cell of the Ministry of Environment and Forests.
- Talk Series (earlier called Monthly Meets) are organized on the last Tuesday of every month with the objective to encourage interaction between CDC and its members. 14 meets were organised during the year.

## **2.7 Scheme for Financial Assistance and Skill Upgradation of Consultants**

As one of its schemes towards promotion of consultancy, CDC provides partial financial support to consultants and consultancy organizations for participation in overseas seminars to provide them an opportunity to expose themselves to the latest developments in their areas of operation. Five consultants were supported during the year.

Through the skill up-gradation scheme, financial support is provided to consultants and consultancy organizations to upgrade their skills through short-term courses organized by reputed public funded institutions in the country.

## **2.8 Documents on “Procedures For Selection Of Consultants, Fee Structure for Consultancy Services and Standard Contract Agreement”**

The Centre has brought out a document on “Procedures for selection of Consultants, Fee structure for consultancy services and standard contract agreement”. The document was prepared by a task force chaired by Mr. Mahendra Raj, CMD, Mahendra Raj Consultants and member, Governing Council, CDC. The document has been submitted to DSIR who has circulated to nodal ministries for comments after which the same shall be placed before the Committee of Secretaries for approval.

## **3. CHAPTERS OF CDC**

The three Chapters at Mumbai, Hyderabad and Chennai continued their operations during the year.

#### **4. PUBLICATIONS**

The following publications were brought out during the year.

##### ***Newsletter***

During the year two issues of Newsletter “Consultancy Vision” were brought out. The newsletter covering news, views, developmental activities of the Centre and its members and articles on topics of interest to Consultancy Profession was widely circulated to the members of CDC, consultants and consultancy organizations, various Govt. departments, multilateral funding agencies and foreign missions.

##### ***Consultancy Business Opportunities – A fast Announcement Service***

CDC has been disseminating information on consulting opportunities through its e-News

letter namely “Consultancy Business Opportunities – A fast Announcement Service”. The newsletter is emailed to all CDC members as a privileged service by way of daily email alerts. Important events related to consultancy profession are also included in the e-Newsletter. Besides this, a link to this newsletter has been provided in the CDC website through which CBO information is accessible by CDC members through the Username and password allotted to them individually.

#### **5. FINANCIAL PERFORMANCE**

CDC has earned revenue of about Rs.116 lakhs till December 2005 from programmes, assignments, and services rendered to various agencies, membership, etc. The Expenditure till December 2005 is Rs. 135 lakhs.



*8<sup>th</sup> National Consultancy Congress, 16-17 February 2006*



*Shri Oscar Fernandes, Minister of State for Statistics & Programme Implementation (Independent Charge) Addressing 8<sup>th</sup> National Consultancy Congress*

